



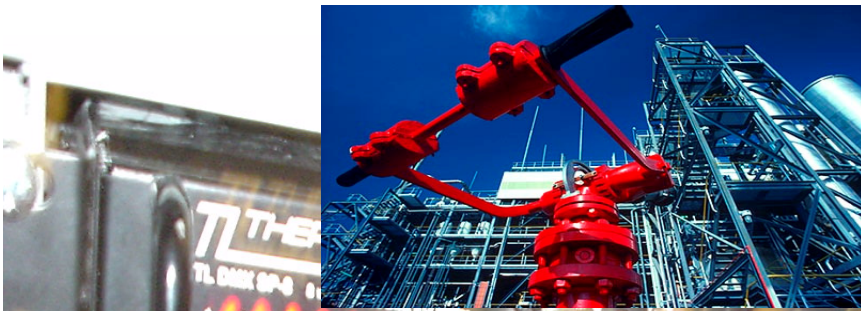
IMS Installations International
PROJECT MANAGEMENT CONSULTANTS & ENGINEERS



IMS

Global solutions Bringing your people and our people together





OUR VISION

The IMS Vision is to become the leading supplier to Asia-Pacific of contract project management services and production/process improvement consultants, dedicated to collaborating with clients to form a partnership that provides them, their employees, and their society with superior value.

To ensure a steady progression towards this reality all IMS team members are dedicated to this same vision of providing experienced support and cross cultural advice that is current and succinct in this ever-changing global marketplace.





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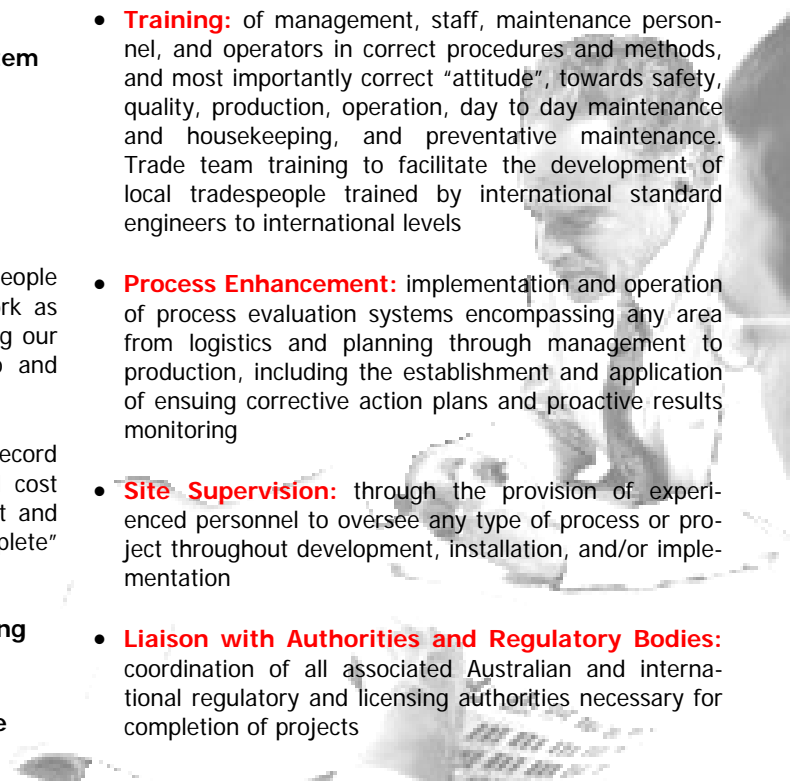
BRINGING SOLUTIONS TOGETHER WITH THE RIGHT PEOPLE

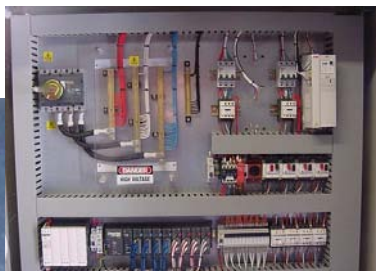
As a leading provider of project management services to production, manufacturing, and industrial customers for over 20 years IMS supplies a comprehensive range of services and equipment. Our mission is based on offering our clients a relationship that increases their organisation's profitability whilst improving their "world-class-standard" status in all areas from management through to manufacturing, production, and maintenance.

This is achieved by providing our clients with individually tailored services or as a complete turnkey package in one of many forms:

- **Total Project Management:** services ranging from project management of installation and implementation of individual items or processes through to complete greenfield sites and turnkey operations
 - **Project Review and Appraisal System**
 - **Technical Due Diligence**
 - **Feasibility Studies**
 - **Procurement Strategies**
 - **Programming**
 - **Project Team Management**
- **Infrastructure Support:** highly skilled tradespeople from IMS multitask with local personnel to work as part of a well established IMS structure ensuring our standards of safety, quality and workmanship and promoting local support and business training
- **Cost Management:** a well established track record of highly reliable and accurate estimating and cost planning for all aspects of project management and support with an emphasis on the "total and complete" project cost
 - **Budget Estimates and Cost Planning**
 - **Contract Types and Procedures**
 - **Procurement Control Systems**
 - **Tender Evaluation and Compliance**

- **Occupational Health, Safety & Environment:** training is carried out by world class instructors certified in all relevant aspects of the local and international OHS&E Acts, laws, regulations and rules
- **Consulting:** formulation, establishment, and implementation of systems for commercial and industrial clients ranging from Cross Cultural Advice & Facilitation, Relocation & Installation Consultation, Quality Assurance, and Occupational Health, Safety & Environment programs, to assuring compliance with local and international standards and regulations
- **Cross Cultural Events:** Facilitating business partnerships and industry focussed delegations linking business to business between Asia – Australia – Asia providing site visits, business matching, industry specific tours and meetings, and cross cultural networking opportunities
- **Training:** of management, staff, maintenance personnel, and operators in correct procedures and methods, and most importantly correct "attitude", towards safety, quality, production, operation, day to day maintenance and housekeeping, and preventative maintenance. Trade team training to facilitate the development of local tradespeople trained by international standard engineers to international levels
- **Process Enhancement:** implementation and operation of process evaluation systems encompassing any area from logistics and planning through management to production, including the establishment and application of ensuing corrective action plans and proactive results monitoring
- **Site Supervision:** through the provision of experienced personnel to oversee any type of process or project throughout development, installation, and/or implementation
- **Liaison with Authorities and Regulatory Bodies:** coordination of all associated Australian and international regulatory and licensing authorities necessary for completion of projects





THE IMS ADVANTAGE

Ensures that you have **the right people for every job** through access to our team with **extensive experience** in project management, production management, middle management or multi-skilled tradespeople (for daily, pre-planned, scheduled & shutdown maintenance work and projects) with an abundant workforce available to carry out any tasks our clients require.





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DIRECTION & FOCUS

An intimate understanding of Asian and Australian business practices, cultural ideals and social behaviour is extremely important to an international company doing business in the Australasia Pacific region and IMS is confident that their experience developed in this area has assisted with attempting to gain such respect and understanding.

It is with our prior success and this knowledge in mind that we base our future aims on further penetration into the Asian market.

We have the experience; we have the ability and skills; we have the ambition and the drive; we have the proven record of accomplishment. Considering these assets and taking into account our extensive experience combined with our comprehensive knowledge and understanding of the local regions, IMS is positive that we can provide the level of support required to ensure the furthering of a professional, competent, and responsive corporate image. To this end we look forward to the establishment of a continuing and mutually beneficial business relationship with all our clients.



RECOGNITION

The exceptional service provided by IMS has resulted in the receipt of two Australian Government Awards.



IMS was honoured with the **Export Award for Services** from the **NSW Office of Western Sydney** in the annual **Western Sydney Industry Awards**. IMS was also presented with the **Award of Excellence, Export Division** from **NECA** for the **Export of Skilled Services**.

Both of these awards were received in recognition of IMS supplying specialised skilled management and labour services from Australia to Asia to manage and carry out intricate installation works.

THE IMS ADVANTAGE

- ✿ A team with a reputation for **superlative quality work completed on time and cost effectively** as evidenced by an impressive list of successes with many of the companies **at the forefront of the Australian and International business world**
- ✿ **Knowledge, experience and understanding of the Key Performance Indicators for project success in a global environment together with an empathy with the cultural differences that can have an impact on the management of projects**
- ✿ **An all-inclusive range of services and products supported by our team's comprehensive capabilities and understanding of how to mould and lead global and virtual project teams**
- ✿ Access to **a rapid response, expert resource**, alleviating the necessity to maintain in-house resources for all areas of expertise
- ✿ **The ability to continue to conduct the organisations core business** whilst secure in the knowledge that capital works projects and/or maintenance schedules are efficiently managed
- ✿ Ensures **the right people for every job** through access to our team with **extensive experience** in project management, production management, middle management or multi-skilled tradespeople (for daily, pre-planned, scheduled & shutdown maintenance work and projects) with an abundant workforce available to carry out any tasks our clients require
- ✿ The security of the knowledge that all services and products provided conform to all relevant **Australian Standards, these being universally considered amongst the highest internationally.**

**"AS GLOBAL PLAYERS,
WE NEED EACH OTHER"**





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PROJECT MANAGEMENT CONSULTANTS & ENGINEERS

RESPONSIVENESS

IMS is a premier supplier of contract industrial project management services, production/process improvement consultants, and specialised multi-skilled engineering teams.

We have responded to the challenge by developing new business processes in partnership with our clients and suppliers. Our operations emphasise efficiency, flexibility, speed, and safety. The formation of specialised teams ensures IMS responds effectively to the presentation of any new opportunities.

Industries served by IMS typically have:

- ◆ Short product life cycles
- ◆ Reduced development times
- ◆ Accelerated time to market
 - ◆ High product mix
 - ◆ Global sourcing
 - ◆ Evolving technology
 - ◆ Increased complexity
- ◆ Responsive supply chains

IMS' ability to meet exacting quality and safety standards and to solve difficult problems, has won us major contracts with leading international manufacturers throughout Australia, New Zealand, Asia and the Pacific Region. At the same time we maintain a pragmatic balance of a permanent workforce of highly skilled individuals, complemented by an internationally based support team to maximise the flexibility and efficiency IMS offers its clients.

RAPID ADAPTATION

The manufacturing industry is producing technologies with ever-expanding applications in fields ranging from information technology, communications, and machinery, through to production equipment, control equipment – and even greeting cards!

New product development is flourishing. So too, are the opportunities for major productivity improvements in almost every industry. It is now a daily occurrence to push frontiers to new limits.

The pressures of rapid change and new rules for competition are reshaping the manufacturing industry constantly. The ability to adapt by speedily creating new processes and redefining existing processes is critical to success in every industry.

Miniaturisation, increased functionality, rapid product development, speed to market, and safety, have redefined performance goals. Harvard's Robert Reich has described an environment where "worldwide competition continues to compress profits on anything that remains uniform, routine, and standard".



MISSION STATEMENT

We are committed to providing support with experience, expertise, and innovative ideas combined with unrivalled service, dedication, and diligence, to ensure cost effective and efficient solutions.

"As Global Players, we need each other."





"THE PEOPLE MAKE THE DIFFERENCE"





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PROFILE

Whilst IMS predominantly operates throughout the Asia-Pacific region the company's experience in working closely with many international suppliers from all over the world means that it is truly an international organisation, an increasingly essential position in today's global marketplace. The ability of IMS to successfully manage all Projects efficiently and economically is clearly proven with our many satisfied international clients. All IMS projects meet current World's Best Practice in conjunction with all relevant local and international codes, rules, and regulations, and are completed in concurrence with the strict IMS code of practice. This ensures that all work is carried out as part of a well structured ongoing process of continuous improvement within the company vision that is shared by all levels of IMS management and staff.

With the international community constantly becoming more acutely focused on Occupational Health, Safety & Environmental requirements and the relevant compliance consequences, IMS is continuing to expend its extensive resources to ensure that all personnel are thoroughly trained in all the relevant areas. This training is carried out by world class instructors certified in all relevant aspects of the local and international OHS&E Acts, laws, regulations, and rules.

A large part of the consistent success of IMS and the projects undertaken by us is due to the skills demonstrated in sourcing and utilising local labour, materials, and equipment, and the subsequent intensive project management skills involved in coordinating the stringent collaboration of all of these various elements. However in cases where other than local suppliers must be utilised, IMS ensures that only the most cost effective, highest quality, and proven resources and equipment from leading international manufacturers and suppliers is chosen.

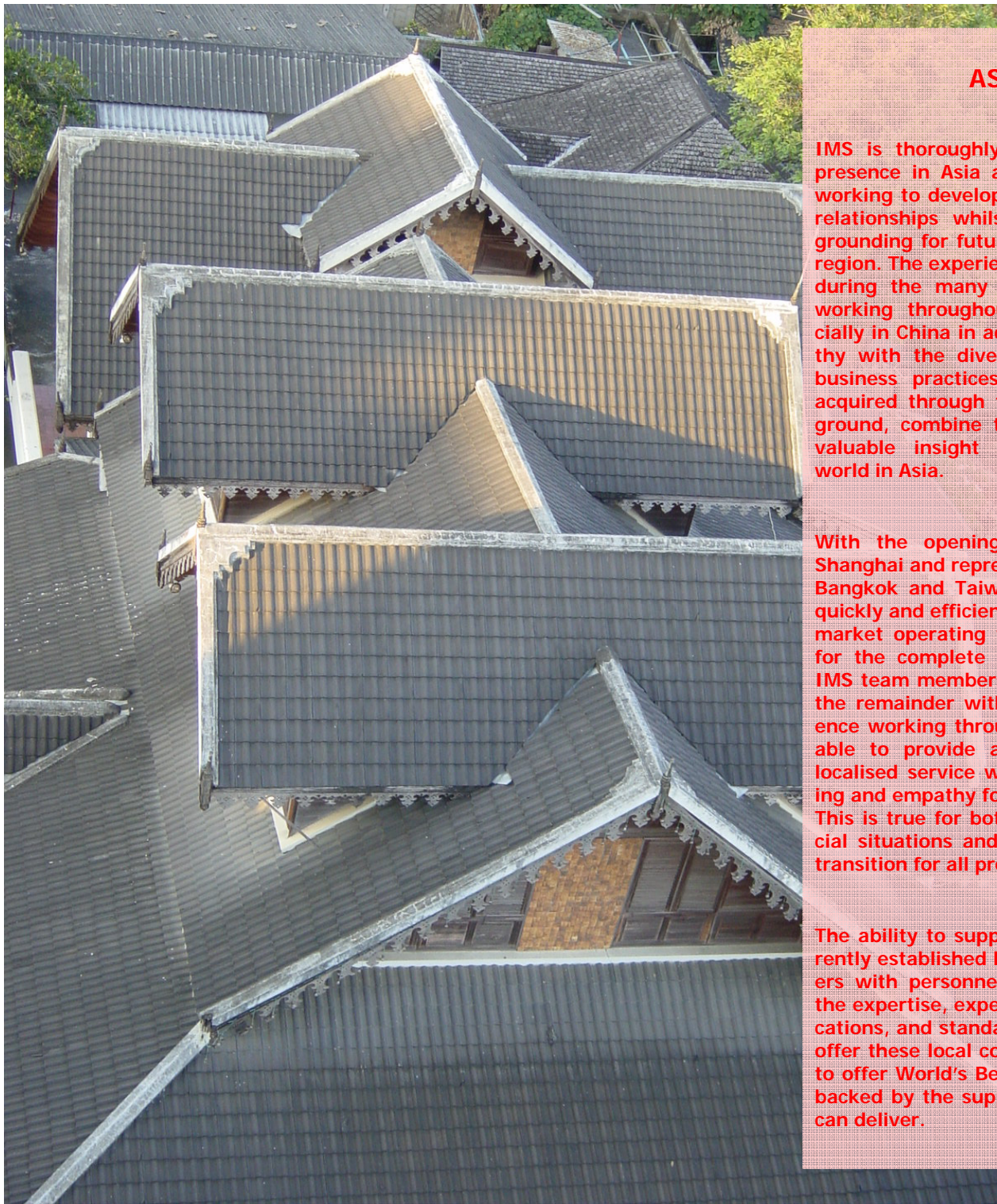
The IMS management and staff regularly travel and work in many countries and often for extended periods, thus ensuring they keep their finger on the pulse of their clients' requirements and are at the cutting edge of any newly developing market trends.

This constant travelling provides IMS with a rare, and most importantly current insight into the business and social minds of many different cultures that cannot be found in books or universities. This insight has extended the vision of IMS' staff and encourages an atmosphere that assists in the ongoing development of their cross cultural awareness.

Over a period of 20 years IMS has established an international reputation for excellence and professional performance of the highest standard. A highly motivated and multi-skilled team focussing on quality and customer satisfaction has ensured that whilst achieving this reputation, IMS has not only enhanced the customers' ability, but also the reputation of Australian industry within the Australian/Asia-Pacific region. The dedicated and enthusiastic team with a combination of skills and local and international experience has enabled IMS to win two Australian government awards. These awards were for the export to Asia of tradespeople with elite skills for specialised installations of high-speed manufacturing plant and equipment.

The base of IMS Installations is a core of team leaders with certified extensive managerial and electro-mechanical skills supported by a wealth of experience in many areas of industry. There are key members of the IMS team based in Australia, Thailand, China, Taiwan, and the Philippines who all have personal experience and knowledge of plants in these countries as well as many others in Indonesia, Malaysia, Hong Kong, Korea, Singapore and New Zealand. This wide operational base and broad knowledge enable IMS representatives to provide an almost instantaneous response combined with the ability to succeed in areas of extreme adversity.

To enhance further the ability of IMS to provide the services our clients require we are fully outfitted with lockable shipping containers (site sheds and offices) and all computers, equipment and tools to carry out any project. All IMS staff and workers are familiar with all localised requirements regarding work safety and conditions and all work carried out meets all the relevant Australian and International Standards of Occupational Health and Safety and Quality Assurance.



ASIA

IMS is thoroughly committed to its presence in Asia and is continuously working to develop further its current relationships whilst establishing the grounding for future expansion in the region. The experience IMS has gained during the many years it has been working throughout Asia and especially in China in addition to an empathy with the diverse Asian cultures, business practices, social structures acquired through these years on the ground, combine to give IMS an invaluable insight into the business world in Asia.

With the opening of the office in Shanghai and representatives based in Bangkok and Taiwan, IMS is able to quickly and efficiently service the local market operating from a central hub for the complete region. With many IMS team members based in Asia and the remainder with extensive experience working throughout Asia, IMS is able to provide a personalised and localised service with an understanding and empathy for the local cultures. This is true for both business and social situations and ensures a smooth transition for all projects undertaken.

The ability to support our clients currently established local service providers with personnel at all levels with the expertise, experience, OHS qualifications, and standards enables IMS to offer these local companies the ability to offer World's Best Practice services backed by the support of a team that can deliver.



CLIENTS

Amcor Fibre Packaging: - Revesby, Smithfield, and Box Hill, Australia.

Australian Corrugated Box: - Smithfield, Australia.

Carter Holt Harvey Packaging: - Levin, New Zealand.

Airlaw Packaging: - Oatley, Australia.

National Foods: - Bankstown, Australia.

VISY INDUSTRIES: -

VISY Recycling: - Taren Point, Rydalmere, and Botany, Australia and SEMBVISY, Singapore.

VISYPAK Cans: - Five Dock, Australia.

VISYPAK Corrugated: - Smithfield, Wodonga, and Warwick Farm, Australia.

VISY Cartons: - North Rocks, Australia.

VISY Plastics: - Silverwater, and Melbourne, Australia.

ABC Tissues: - Wetherill Park, Australia.

Queensland Tissue Products: - Carole Park, Australia.

Polarcup: - Botany, Yennora, Lidcombe, and Windsor, Australia.

ABBE Corrugated: - Melbourne, Australia.

Goldhai Paper Products: - Shanghai, China.

Asian Paper Products: - Shanghai, China.

Sinomas Paper Products: - Jakarta, Indonesia.

Corrugraphics: - IMS has been chosen for the new equipment installations and retrofits for this supplier of some of the world's leading corrugated machinery and IMS have also been involved in service and repair for the company in this region.

MarquipWardUnited Machinery: - IMS is chosen in this region for installation of new machinery and retrofits by this USA manufacturer of some of the world's leading corrugated box machinery and IMS is also the preferred service and repair company in this region.

Alliance-TEI-SERCO-ACS Machinery: - IMS has been chosen for many new machinery installations and retrofits for this USA and European manufacturer of some of the world's leading corrugated box handling machinery and IMS has also been involved in service and repair for the company in this region.

PENTEK: - IMS has been chosen for many new equipment installations and retrofits for this USA manufacturer of the world's leading conveyerisation and materials handling machinery and IMS have also been involved in service and repair for the company in this region.

CONCEPT CONVEYOR SYSTEMS: - IMS has been chosen for many new equipment installations and retrofits for this Australian manufacturer of some of the world's leading conveyerisation and materials handling machinery and IMS have also been involved in service and repair for the company in this region.



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